

EDR PRESENCE AND TOOL BY MANUFACTURER

| Manufacturer | 12 months Sales end 2/16 | Market Share | <u>2016 EDR?</u> | <u>Tool?</u> |
|----------------------|--------------------------|--------------|------------------|--------------------------|
| GM | 3,079,772 | 17.6% | YES | Bosch CDR |
| Ford | 2,634,491 | 15.0% | YES | Bosch CDR |
| Toyota | 2,498,889 | 14.3% | YES | Bosch CDR |
| Chrysler Group | 2,273,230 | 13.0% | YES | Bosch CDR |
| Honda | 1,598,383 | 9.1% | YES | Bosch CDR |
| Nissan | 1,499,020 | 8.6% | YES | Bosch CDR |
| Hyundai | 762,720 | 4.4% | YES | GIT tool co. |
| Kia | 631,531 | 3.6% | YES | GIT tool co. |
| Subaru | 583,617 | 3.3% | YES | Denso 2016+, was Hitachi |
| BMW | 400,064 | 2.3% | 2015 | Bosch CDR |
| Mercedes-Benz | 380,690 | 2.2% | 2014 | Bosch CDR |
| Volkswagen | 342,626 | 2.0% | 2015 | Bosch CDR |
| Mazda | 314,510 | 1.8% | YES | Bosch CDR |
| Audi | 202,774 | 1.2% | 2015 | Bosch CDR |
| Mitsubishi | 95,450 | 0.5% | YES | OTC/Bosch SPX |
| Tata (Jag, LR) | 87,120 | 0.5% | YES | OTC/Bosch SPX |
| Geely (Volvo) | 71,744 | 0.4% | NO | N/A |
| Porsche | 52,532 | 0.3% | NO | N/A |
| Industry Total | 17,509,163 | 100.0% | 99.3% | Bosch CDR 87.0% |
| updated April 4 2016 | | | | Non CDR 12.3% |